

**SCHOOL BOARD NEGOTIATING AGENTS-REGULATION
APPOINTMENT OF A PROFESSIONAL NEGOTIATOR**

The negotiator's fees or salary will be established at the time of appointment.

The duties of the negotiator will be mutually agreed upon and may include the following:

1. serve as chief spokesperson in negotiations with one or more of the recognized or certified bargaining units to arrive at a mutually satisfactory agreement on wages, hours, and working conditions of employees represented by the unit(s), and at any fact finding proceedings related thereto;
2. direct accumulation of necessary data needed for negotiations, such as comparative information;
3. follow guidelines set forth by the board as to acceptable agreements and report on the progress of negotiations;
4. make recommendations to the board as to acceptable agreements; and
5. interpret the signed negotiated agreements to administrators;

ADOPTED: April 11, 1994

REVIEWED: August 24, 2015

REVISED: October 9, 2018